



Architectural Solutions is an independent company using Take-off to provide an estimating service to several Architectural Millwork Shops. I have been in the Millwork business for over 20 years. In those years I have worked in almost every facet of the woodworking industry, including benchman (cabinet maker) site installations, estimating, engineering, project management and specialty projects such as creating a casegoods catalogue, woodwork related databases and panel optimization. I have been involved in many different types of millwork projects including, laboratory casegoods and custom millwork across Canada and the United States and have a good working knowledge of AW and WIC. The Architectural Solutions, ArchSol Take-off database was created with emphases on institutional and laboratory casegoods and I have added and will continue to add products for custom millwork applications.

Recently, People Logic Software the creators of takeoff have offered me the opportunity to promote their product. As you can see by my background I am not a salesman or a computer expert but I agreed to promote their product because I am a woodworker who truly believes that their software is a sound investment for the future of any company. As woodworkers you know the importance of an accurate estimate as it can make or break a job. Yet we are more likely spend money on a new panel saw or drill than we are on accurate estimating software.

During the estimate takeoff is very flexible to offer pricing for alternate materials or other value engineering. Once an estimate becomes a job you can use the information in Take-off to order materials, schedule your plant and calculate your progress billings. You can also link takeoff to your manufacturing and down load information. The philosophy behind takeoff is to get an accurate estimate with the least amount of effort and at the same time generate useful information.

## Contact

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